**What is a Perfect Brick?!?!?**

**$2500 from:**

Your own orders, your personally sponsored PCs' orders, your personally sponsored retail clients' orders.  PLUS your personally sponsored NEW consultant's orders that month.

*AND* 5 NEW PCs or CNS (any combination) who have $150 or more.

Where to look for your own Perfect Brick numbers:

Group Volume, then click on the + by CNS/Your Name.

If you have not sponsored a CNS, then you’ll see one number.

If you have sponsored a CNS, you'll see 2 columns; the full total of the left column counts (that is you, your PCs, and your retail clients all together) PLUS look for any NEW CNS whom YOU personally sponsored that month - add that number in.

And then there must be 5 NEW PCs or CNS who have $150  - all sponsored by you (for you to earn brick).

Really wrapping your mind around this not only helps you to always stretch for those 5 NEW but will help you to see it for others who join your team - so that as it gets down to the last week, you can remind them that they are " $\_\_\_\_  and 1 new $150 person away" from having their Perfect Brick, etc.

Benefits of earning the Perfect Brick:

1) Mini Benefit:  Recognition at the meeting

2) Giant Benefit: Laying another brick on the foundation of a stable, growing business; you just added at least 5 new PCs or CNS whom you can continue to build a relationship with, introduce new products to, and have reorders from for years to come.  And 5 new people who could host for you, refer to you, and potentially become your business partners!

And last, ***as a DM, if you have your Perfect Brick and have just one person in your district duplicating this, you will have $5000 in your district and 10 new PCs and CNS!***You will have blown past your DM bonus requirements ($5000 in your district and 5 new $150 PCs/CNS sponsored by anyone in your district).  Then when you and that one other person duplicate again, you'll have $10,000 and be in qualification for AM!